



March Group Leverages Superior Technology to Better Serve Clients

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CORAL SPRINGS, Fla.--(EON: [Enhanced Online News](#))--Today **The March Group**, a prominent **mergers and acquisitions firm**, announced their business partnership with Compellent, makers of storage area networks (SANs) (high performance storage solutions for rapidly growing companies). *"We needed a fault-tolerant storage solution to support our talent and work concurrently with our offices around the globe,"* says [Corporate Development Senior Vice President](#) Perry Sheraw. *"Our workforce is dynamic, remote and cutting edge; we needed a network system that is a pioneer in the IT world along with us."* The March Group's IT experts, MicroMenders Inc., determined that Compellent's system answered the firm's growing business demands for strengthening network architecture and reliable access to critical data.

In addition to improving the XenMotion and Citrix environments already in place, the Compellent SAN application further advances The March Group's systems and ability to serve its customers. The improved disaster recovery, enhanced security capabilities, server flexibility and reliable storage allows The March Group better and more reliable access to customers and their needs, which is at the heart of all of the company's IT improvements. The Compellent SAN application provides a solution with flexibility for growth — without affecting the core services of the company — while providing a fault tolerant network.

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"For a company like The March Group that relies on advanced, integrated technology to run its business, a well-designed, high performance storage platform as a foundation for application delivery can have a direct impact on employee productivity and the overall profitability of the company." MicroMenders CTO, Craig Carter, continues, *"The integrated storage solution we designed for The March Group is powered by Compellent's SAN because we believe it offers a unique approach that best combines performance, scalability and affordability for rapidly growing or evolving companies that place high demands on their technology platforms."*

A pleased Sheraw couldn't agree more, *"We have culled the best IT platforms and applications available for our employees. Our team works hard, marketing hundreds of **businesses for sale**, helping buyers and sellers alike find the right match to suit their needs. We needed technology that allows us to be up and running a hundred percent of the time."* Since the MicroMenders/Compellent/March Group partnership, The March Group has enjoyed its most productive period in company history. This is great news for the firm's customers and a very happy IT ending indeed.

Compellent is a leading provider of enterprise-class network storage solutions that are highly scalable, feature rich and are designed to be easy to use and cost effective. Compellent's Storage Center is a Storage Area Network (SAN) that is designed to significantly lower storage and infrastructure capital expenditures, improve information management and enable continuous data availability and storage virtualization.

With over 50 IT network professionals, **MicroMenders** is the largest technology services firm in San Francisco. It has been serving the Bay Area from Santa Rosa to Sacramento and down through Silicon Valley for 20 years.

Founded in 1986, **The March Group** is headquartered in Coral Springs, Florida and has offices throughout the United States and worldwide. The company employs over 200 professionals and has built a dynamic network of business contacts all over the globe. The March Group specializes in the *marketing, negotiation and sale of privately held middle market businesses*. The March Group has successfully helped hundreds of business owners sell their companies by connecting them with buyers.

For more information about The March Group please visit -

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Contacts

The March Group
Kelli Matonak, Corporate Marketing Director
954-282-3336
kmatonak@marchgroup.com

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